

EXAM DESCRIPTION

Hitachi Vantara Qualified Professional Presales Data Infrastructure Foundation HQT-2124 Exam

Exam Type
Qualification

Format
Non-proctored, open-book exam

Credential
Hitachi Vantara Qualified Professional - Presales Data Infrastructure

Validity 2 years

Delivery
[Kryterion Webassessor System](#)

Questions 30

Passing Score 65%

Duration 120 minutes

Cost
US \$75 or equivalent in local currency (plus local tax, depending on location)

Supporting Material
• [Data Infrastructure - Partner Presales Competency TXX4011S](#)

This test is designed for Hitachi Vantara partner presales professionals who sell Hitachi Vantara data infrastructure solutions. The test will validate that the successful candidate has technical understanding of the Hitachi Vantara portfolio of data storage, data protection, data intelligence, integrated systems and service offerings, and can propose and recommend solutions that meet customer requirements.

Audience: Hitachi Vantara Partner Presales Professionals

Test Objectives	
Section 1	Storage solutions offerings and use-cases
1.1	Describe the Hitachi Virtual Storage Platform VSP 5000 offerings, use-cases and positioning.
1.2	Describe the Hitachi Virtual Storage Platform VSP Midrange offerings, use-cases and positioning.
1.3	Describe the Hitachi Virtual Storage Platform features associated with tiering and data reduction.
1.4	Describe the benefits of the Hitachi Virtual Storage Platform storage virtualization capabilities.
1.5	Describe the benefits of the Hitachi Ops Center management software.
1.6	Describe the Hitachi VSP One File series offerings, use-cases and positioning.
Section 2	Content storage solutions offerings and use-cases
2.1	Describe the Hitachi Content Platform offerings, use-cases and positioning.
Section 3	Converged solutions offerings and use-cases
3.1	Describe the Hitachi converged solutions offerings.
Section 4	Services offerings
4.1	Describe the Hitachi Vantara services offerings.
4.2	Describe the Hitachi STaaS solution offerings.
4.3	Describe the Hitachi EverFlex with Cisco Powered Hybrid Cloud managed services solution.
4.4	Describe the services offered by the Hitachi Vantara Center of Excellence.

The Hitachi Vantara **Partner Portal** provides information about partner training and accreditations.

Partners

- Visit [Partner Training and Certification](#) on the Partner Portal

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After earning this credential, you will receive the [Hitachi Qualified Professional - Presales Data Infrastructure Digital Badge](#).



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Hitachi Vantara



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